

**Camp Jorn YMCA Board of Directors
Minutes of Meeting
February 17, 2016**

Called to order at: 6:02

Role Call

Board Members Present: Jerry Topcik, Larry Kilpatrick, Randy Copenharve, Romy DeCristofaro, Natalie Sgarlata, Cheryl Sanderlin, Ron Sanderlin

On phone: Carol Detwiler, Bob Hughes, Tim Klagos

Board Members Absent: Tim Topcik, David Imler

Guests: Shawn Kilpatrick

Staff: Pat Murphy

Invocation/ Moment for Mission given by: Romy DeCristofaro. Jerry Topcik will do the next moment for mission

Consent Agenda:

Informational Items for Consent Agenda

- Board Development Report
- Fundraising Report
- Tribute Project Report
- Executive Director Report

Items Needing Board Approval for Consent Agenda:

- January 2016 Board Minutes

Larry made motion to approve. Seconded by Randy. Motion carried

Ad Hoc Committee Updates:

Tribute Committee: Plan to create a path with 4 benches. Each bench will be dedicated to one of the four core values. Benches will go near the old low ropes course. There will be a plaque at the beginning of the path that dedicates the project to Dennis. Plan is to have a formal plan for the board at the April meeting

Master Plan: Committee is meeting next Thursday. Committee members have materials to review before meeting

Strong Kids Campaign Update: Currently we have \$38,500. We are missing pledges from 3 board members. There is a matching opportunity from John Mueller and Y-USA for up to \$30,000. Goal to have our big push over three next few weeks. Call center is our wrap-up. We are creating teams for fundraising. There will be four teams for four. Prizes for teams that raise the most money, individuals raising most money, most new donors, etc.

Team 1: David Imler (C), Natalie Sgarlata, Tim Topcik, Rob Eshoo

Team 2: Romy DeCristofaro (C), Larry, Bob Hughes, Mike Mikkelson

Team 3: Tim Klagos (C), Carol Detwiler, Jerry Topcik, Dan Druy

Team 4: Randy Copenharve (C), Cheryl Sanderlin, Ron Sanderlin, Emily Biang

Strategic Discussion Items:

- Presentation of the Budget: Tim Klagos went through high points of the budget. He created a few charts to illustrate. The first charts look at the high level revenue for the 2017 fiscal year. Programming activities roughly 53%. Contributions and STK make up 38%. The second charts look at the expenses for the 2017 fiscal year. The biggest cost is staff salaries. About 2/3 of our costs deals with people costs. The third page looks at the FY 2017 budget vs the FY 2016 budget. The contributions received come from a variety of sources, including: Uline contributions, other donations, salary reimbursements, labor contributions, cleaning services, in kind contributions. Camp Jorn Endowments are down because we are not transferring any money in from the restricted accounts. The net income number is projected to be >\$100,000. The last page looks at YTD Jan 16 actual vs YTD Jan 16 Budget. Areas of focus: program income, outside contributions, childcare, controlling expenses as opposed to cutting expenses. Pat informed us that we are replacing the phone program and we extended the plan over a 5 year period.
- Pat requested an increasing retirement contribution from 10 to 12%. Jerry made the motion. Ron seconded. Motion carried.
 - Questions/ Comments
 - Approval of the Budget FY 2017: Bob Hughes made the motion. Jerry seconded. Motion carried.

Announcements:

- Randy and Larry will provide food for the April meeting.
- March 10th, call center at Uline Headquarters in Pleasant Prairie, WI 6-9pm
- Easter Egg Hunt at CJ March 26th
- February 27th Childcare pizza feed
- Timber project has started

Board Meeting Evaluations: Given to and filled out by the board.

Good of the order